PENNSYLVANIA STATE CHAMBER OF COMMERCE
Telegraph Building, Harrisburg, Pa.

A GLANCE

at

CHAMBERS OF COMMERCE

in Pennsylvania

Compiled by
FIELD SERVICE BUREAU

The most potent force in
community life to-day—

The Chamber of Commerce

March 1, 1920.

To Local Chambers of Commerce in Pennsylvania:

Compilation of facts enumerated in the questionnaire issued by the Pennsylvania State Chamber of Commerce is contained herein.

Requests for this information became so numerous that the Field Service Bureau of the State Chamber of Commerce felt it advisable to procure the latest data from the local chambers of commerce. The statistics herewith will be found especially valuable in program and membership work.

The first questionnaire was sent on November 25. Follow-ups were transmitted to those who had not responded twice in December, twice in January and once in February. Too many secretaries were unduly slow in responding. This information would have been available much earlier had the answers been returned in good season. Any secretary should be able to accomplish this questionnaire almost on sight. Secretaries who wish to encourage this sort of clearing house assistance to local organizations are requested in the future to fill out these papers much more promptly.

A few figures:

Questionnaires sent to 124 Chambers of Commerce
Number organizations reporting 93
Total membership in organization reporting 40,141
Number with dues on unit basis of $25 or more 32
Number with graded dues 8
Number of full time secretaries 43
Number of part time secretaries 50

The activities of the local chambers as evidenced by the questionnaire demonstrate that Pennsylvania chambers of commerce are striving to improve their communities, properly provide for their people with an eye to the future, prove that they are continuing constructively and have a vision.

Civic Work and Housing are generally the main program planks on which local chambers are busy. The majority of the chambers of commerce which are specializing on industrial matters are not only seeking new industries but are endeavoring to stimulate those already established.

While it is deemed inadvisable to print the names of the chain stores which hold memberships in local organizations, it can be stated that the majority of the best known establishments of this nature have affiliations with local chambers of commerce.

A short skeleton review of the questionnaire shows:

Forty-four specializing in civic work.
Twenty-six studying housing.
Eleven laying stress on industrial matters.
Ten seeking good roads.
Five planning for a hotel.
Three devoting most time to mercantile affairs.
Six planning membership campaign.
Three have just completed a drive.
Two are now engaged in expansion.
Eleven considering re-organization.
Twelve answers indicate virtual inactivity.

The tabulation shows that there are important cities and boroughs with no apparently active commercial body. There are also many smaller communities, some not appearing in this paper, which feel the need of a commercial chamber. To these the Field Service Bureau is endeavoring to bring the message of the value of a practical, virile organization and with the assistance of the Pennsylvania Secretaries' Association aspires to lend real assistance and advice.

The Director of the Field Service Bureau and some local chamber secretaries are available as speakers at chamber of commerce meetings or public functions, or for conferences with local directors or committees, as to best practices and modern methods in commercial organization work. The Field Service Bureau should be asked for dates sufficiently in advance to assure proper reservation. Those chambers which desire to broaden their functions or are engaged in activities where information as to the experience of other organizations would be helpful, are invited to utilize the Field Service Bureau.

As the compilation indicates the widespread interest in housing, the attention of secretaries and communities is again invited to the splendidly organized Housing Bureau of the Pennsylvania State Chamber of Commerce. Latest information as to the establishment, financing and operation of a community home building corporation, is always on hand and the Housing Director will, upon request, proceed to any place in Pennsylvania for a consultation or a public address.

In the compilation which is herewith presented, the communities have been grouped according to size in order that comparison may be readily made for all general purposes.

The Field Service Bureau stands ready to prosecute this sort of work in any line of civic or commercial endeavor which good judgment should prompt and is ready at all times to receive suggestions from secretaries or others interested.

Appreciation of the co-operation of local secretaries is gratefully acknowledged.

George E. Foss,
General Secretary.

Daniel N. Casey, *Director,*
Field Service Bureau.

Place	Organization	Principal Industry
Philadelphia,	C. of C.	Manufacturing,
Pittsburgh,	C. of C.	Iron and Steel,
Pittsburgh,	B. of T.	Steel, Iron and Glass,
Scranton,	B. of T.	Mining, Silk, Hardware,
Erie,	B. of C.	Mfg. Steel Products,
Erie,	Mfg. Assn.	Mfg. Steel Products,
Reading,	C. of C.	Iron, Steel, Textiles,
Allentown,	C. of C.	Silk and Trucks, Furniture,
Harrisburg,	C. of C.	Iron and Steel,
Johnstown,	C. of C.	Steel,
Wilkes-Barre,	C. of C.	Mining, Textile, Iron and Steel,
Bethlehem,	C. of C.	Steel, Iron and Silk,
York,	C. of C.	Mfgr. Ice Machinery, Steel Products,
Altoona,	C. of C.	Railroads and Coal,
Lancaster,	C. of C.	Silk, Watches and Steel Products,
New Castle,	B. of T.	Steel and Tin Plate,
McKeesport,	C. of C.	Steel,
Williamsport,	B. of T.	Rubber and Foundry and Machine Companies,
Homestead,	C. of C.	Steel,
Philadelphia, 21st Ward,	B. of T.	Steel and Textiles,
Easton,	B. of T.	Silk, Slate, Cement, Iron,
Hazleton,	C. of C.	Mining, Silk,
Butler,	C. of C.	Steel,
Lebanon,	C. of C.	Iron and Steel,
New Kensington,	B. of T.	Aluminum, Glass and Steel,
Pottsville,	C. of C.	Coal and Steel,
Washington,	B. of T.	Glass, Iron and Coal,
Sharon,	C. of C.	Steel,
Shamokin,	B. of T.	Coal and Silk,
Duquesne,	B. of C.	Steel,
Monessen,	B. of T.	Steel, Brick and Coal,

Population	Members	Dues	Secretary Time	Present Activity
2,000,000	6,840	25	Whole	Civic
650,000	6,000	40	Whole	Civic, Housing, Railroad and Labor
.....	650	12	Whole	Civic
150,000	1,000	20	Whole	Civic
115,000	950	25	Whole	Civic
.....	.....	.....	Whole	Industrial
115,000	1,150	25	Whole	Housing
85,000	1,060	25	Whole	Civic
82,000	976	25	Whole	Housing
82,000	850	25	Whole	Good Roads and Civic
80,000	900	25	Whole	Housing, Public Health, Industrial, Civic
75,000	1,300	25	Whole	Civic
70,000	900	6-200	Whole	Civic
68,000	717	25	Whole	Hotel, City Plan, Industrial
60,000	200	25	Whole	Civic
55,000	560	25	Whole	Civic
50,000	400	25	Whole	Civic
50,000	300	25	Part	Hotel aud Good Roads
43,000	700	12	Part	Public Improvements
40,000	300	2	Part	Transit Facilities
35,000	700	5-up	Whole	Securing New Industries
35,000	247	25	Whole	Membership Drive
33,000	430	25	Whole	Civic
30,000	528	25	Whole	Industrial and Housing
30,000	190	15	Whole	Good Roads and Government Buildings
30,000	500	25	Whole	Public Recreation and Housing
27,500	445	25	Whole	Roads and Civic
25,000	750	25	Whole	Housing
22,000	.....	.....	Part	Reports not active
22,000	200	6	Part	Civic
22,000	250	3	Part	Civic

Place	Organization	Principal Industry
Carbondale,	C. of C.	Mining, Iron and Machinery, Textiles,
Oil City,	C. of C.	Oil Production,
Farrell,	C. of C.	Steel,
Pottstown,	B. M. A.	Steel and Textile,
Coatesville,	C. of C.	Plate Mills,
Pittston,	C. of C.	Coal Mining and Railroads,
Beaver Falls,	C. of C.	Steel Products and Glassware,
Bradford,	B. of C.	Oil Well Supplies,
Warren,	C. of C.	Oil Refining,
Ambridge,	B. of T.	Bridge, Tube and Metal,
Franklin,	B. of T.	Refining, Manufacturing,
West Chester,	B. of T.	Separator Company,
Carlisle,	C. of C.	Shoes, Textile, Tires,
Lewistown,	C. of C.	Steel Works,
Monongahela,	C. of C.	Mining,
New Brighton,	C. of C.	Pipe and Brick,
Sewickley Valley,	B. of T.	Residential,
Marcus Hook,	C. of C.	Silk, Oil and Steel,
Milton,	B. of T.	Iron, Tank Cars and Hosiery,
Titusville,	C. of C.	Iron, Steel and Oil,
Tyrone,	C. of C.	Paper Mill,
Corry,	B. of C.	Iron and Steel,
Tarentum,	B. M. A.	Coal Mining and Manufacturing,
Honesdale,	C. of C.	Cut Glass and Silk,
Huntingdon,	C. of C.	Silk Mills,
Susquehanna, Oakland, Lanesboro,	B. M. A.	Railroad Shops,
Hollidaysburg,	C. of C.	Railroads, Iron and Silk,
Lehighton,	B. of T.	Railroad Center,
Palmerton,	B. of T.	Zinc,
Crafton,	B. of T.	Residential,
Scottdale,	C. of C.	Sheet and Tin Plate, Coke,
Middletown,	B. of T.	Stones, Brick, Textiles,
Bellefonte,	B. of T.	Lime Stone,

Population	Members	Dues	Secretary Time	Present Activity
20,000	653	25	Whole	Civic
20,000	396	25	Whole	Civic
18,000	300	25	Whole	Civic
18,000	200	3-12	Part	Civic
18,000	617	10	Part	Civic Improvement
18,000	170	5-25	Whole	Civic
16,000	520	25	Whole	Housing
16,000	388	25	Whole	Civic and Industrial
16,000	400	25	Whole	Housing
15,000	160	25	Whole	Organizing
15,000	292	25	Whole	Civic
13,000	125	5	Part	Civic
12,000	501	25	Whole	Housing
12,000	200	12	Part	Housing
12,000	200	2	Part	Civic
10,500	371	10	Whole	Housing
10,000	114	4	Part	Housing
10,000	36	3	Part	Civic
9,000	50	2	Part	Housing
9,000	364	25	Whole	Good Roads and Civic
9,000	200	25	Whole	Civic
8,500	204	3-25	Whole	Public Improvement
8,000	102	12-18	Whole	Credits, Co-operative Buying, Mercantile
8,000	94	100 1st yr., 25 thereafter	Part	Housing
8,000	100	10	Part	Housing
8,000	156	10	Part	Housing
7,500	85	6	Whole	Good Roads
7,000	42	6	Part	
7,000	91	1	Part	Housing
6,000	200	2	Part	Civic, Housing
6,000	100	12	Part	Housing
6,000	100	10	Part	New Industries
5,000	75	3	Part	Civic

Place	Organization	Principal Industry
Blairsville,	C. of C.	Glass, Iron and Coal,
Emaus,	B. of T.	Silk and Iron,
Reynoldsville,	C. of C.	Tannery, Silk Mills,
Gettysburg,	C. of C.	Furniture Factories,
Johnsonburg,	B. of T.	Paper Making,
Irwin,	B. of T.	Coal Mining,
Leechburg,	C. of C.	Tin Plate,
Downingtown,	B. of T.	Paper Mills and Iron,
Patton,	C. of C.	Coal Mining,
Philipsburg,	C. of C.	Mining,
Kennett Square,	B. of T.	Mushroom Cultivation,
Wellsboro,	C. of C.	Glass Factory and Milk Condensing,
Williamstown,	B. of T.	Mining,
Lansdale,	B. of T.	Foundries and Clothing,
Somerset,	C. of C.	Railroad and Coal,
Perkasie,	B. of T.	Cigars and Clothing,
Bellwood,	C. of C.	Railroads and Foundries,
Hamburg,	B. of T.	Motor Trucks and Foundries,
Trafford,	B. of T.	Railroads and Foundry,
Montrose,	B. of T.	Creameries, Marble,
Shickshinny,	C. of C.	Coal Mining,
Littlestown,	B. of T.	Silk Mill,
Duncannon,	B. of T.	Shirt and Silk Mills,
Hyndman,	B. of T.	Brick and Mines,
West Grove,	B. of T.	Caskets,
Langhorne,	B. of T.	Iron Works,
Salisbury,	B. of T.	Coal Mining,
Slippery Rock,	C. of C.	Farming,
Homewood,	B. of T.	Mercantile,

Population	Members	Dues	Secretary Time	Present Activity
5,000	150	3	Part	Housing, Good Roads
5,000	25	5	Part	Industrial and Housing
5,000	150	20	Whole	Industrial and Civic
5,000	52	5	Part	Civic
5,000	100	.....	Part	
4,500	25	12	Part	
4,500	60	5	Part	
4,000	45	1	Part	Civic
4,000	50	10	Part	
4,000	153	20	Whole	Civic
4,000	100	10	Part	Civic, Housing
4,000	100	.....	Part	Industrial
4,000	.....	.....	Part	
3,600	100	5	Part	New Industries
3,500	225	1-25	Part	Civic
3,500	110	1	Part	Civic
3,200	35	5	Part	Housing
3,000	300	1	Part	Housing
2,500	60	2	Part	Better Roads
2,000	100	15	Part	Building and Loan Assn.
2,000	80	2-5	Part	Placing Road Signs
1,700	.....	.....	Part	
1,600	.....	.....	No Secy.	B. T. out of existence
1,500	.....	.....	Part	
1,360	30	1	Part	
1,100	125	1	Part	
1,000	82	2	Part	Good Roads and Civic
1,000	45	1	Part	Good Roads
.....	200	2	Part	Civic

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